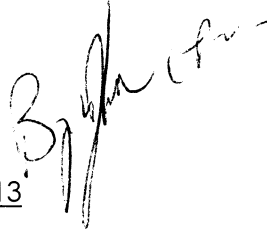


DATE: March 16, 2005
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **MARCH 29, 2005**.

Item should read as follows:

Solicitation No.: 2005-064 Forklift, Electric Stand Up Multi Tire
Award to: FMH Material Handling Solutions
 El Paso, TX
Item (s): 1, O2, O4
Amount: \$34,060.00

Department: Department of Aviation
Funds available: 62620020-508006-P500004
Funding source: Airport Capital Funds
Total award: \$34,060.00
District (s): 3

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, for one (1) Forklift, Multi-Tire, Stand Up, Electric.

There was an option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within 3 Months from date of award of the contract. No prompt payment discount is offered.

Contact person: Enrique Acosta Jr., Procurement Analyst at 541-4267.

AGENDA FOR: **MARCH 29, 2005**

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Purchasing Department

AGENDA DATE: March 29, 2005

CONTACT PERSON/PHONE: Enrique Acosta, A.P.P. – Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3

SUBJECT:

Approve Solicitation 2005-064 "Forklift, Multi-Tire, Stand Up, Electric"—Items 1, O2, O4, to be awarded to FMH Material Handling Solutions.

BACKGROUND / DISCUSSION:

Vendor offered the lowest price for Items 1, O2, and O4 in the solicitation schedule. Bid Tabulation is included in the agenda backup. This purchase will meet a Department of Aviation need for a forklift. This is a fixed-price, single (one-time) purchase for one (1) Forklift.

PRIOR COUNCIL ACTION:

No.

AMOUNT AND SOURCE OF FUNDING:

Airport Capital Funds will fund the Airport's purchase in the sum of \$34,060.00. Funding is available in 62620020 - 508006 - P500004.


BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example:  if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: March 15, 2005

PROJECT: Forklift, Multi-Tire, Stand Up, Electric
BID NO: 2005-064 DEPARTMENT: Department of Aviation
BUDGET NO: 62620020-508006-P500004
FUNDING SOURCE: Airport Capital Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR: FMH Material Handling Solutions
El Paso, TX
ITEM: 1, O2, O4
AMOUNT: \$34,060.00

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, for one (1) Forklift, Multi-Tire, Stand Up, Electric.

There was an option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within 3 Months from date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED 15 [12 local bids]
BIDS RECEIVED 06
"NO BID" RECEIVED 02

CURRENT TAXED PAID
OUT-OF-TOWN--

TOTAL RECOMMENDED AWARD: \$34,060.00

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL:

MEETING DATE-March 29, 2005

Byron E. Johnson, C.P.M.
Director of Purchasing



EL PASO INTERNATIONAL Airport

TO: Enrique Acosta
Purchasing Department

TO: Paige Waggoner *PW*
Assistant Director of Aviation
Property

FROM: Clarice Dahl *CD*
Accountant III

DATE: March 3, 2005

SUBJECT: AWARD OF 2005-064, ELECTRIC STAND UP MULTI TIRE FORKLIFT

RECOMMENDATION

Award the purchase of one Forklift to FMH Material Handling Solutions for Items 1, O2 and O4 in the solicitation schedule for \$34,060.

FMH Material Handling Solutions is the low, responsive and responsible bidder meeting specifications.

Funding is available in 62620020 - 508006 -P500004—Airport Capital Fund

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC				BID # 2005-064		
BID DATE: FEBRUARY 2, 2005				DEPARTMENT: AVIATION		
			FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX	FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX (ALTERNATE BID)	INDUSTRIAL MAINTENANCE SPECIALISTS EL PASO, TX	MEDLEY MATERIAL HANDLING COMPANY EL PASO, TX
ITEM	EST. QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
1.	1 EACH	FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC (AT 24 INCH LOAD CENTER/36-VOLT)	\$31,900.00	\$34,400.00	\$37,422.00	\$32,259.00
MANUFACTURER			CLARK	CLARK	KALMAR AC	YALE
YEAR/MAKE			2004 - 2005	2004 - 2005	2005 / KALMAR AC	2005 / YALE
MODEL NUMBER			ESMII - 20	ESMII - 20	ES40BSXH	ESC040 FA
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDING)						
O1. EXTENDED WARRANTY FOR 3 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$550.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$550.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$530.00
O2. EXTENDED WARRANTY FOR 5 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$960.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$915.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$1,000.00
O3. PREVENTIVE MAINTENANCE SERVICES FOR 3 YEARS			DEDUCT <input type="checkbox"/> \$720.00 OR ADD <input checked="" type="checkbox"/> PLUS PARTS (IF NEEDED)	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> \$1,368.00 OR ADD <input checked="" type="checkbox"/>	DEDUCT <input type="checkbox"/> \$600.00 OR ADD <input checked="" type="checkbox"/> (\$50.00/SERV)
O4. PREVENTIVE MAINTENANCE SERVICES FOR 5 YEARS			DEDUCT <input type="checkbox"/> \$1,200.00 OR ADD <input checked="" type="checkbox"/> PLUS PARTS (IF NEEDED)	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> \$2,280.00 OR ADD <input checked="" type="checkbox"/>	DEDUCT <input type="checkbox"/> \$1,000.00 OR ADD <input checked="" type="checkbox"/> (\$50.00/SERV)

APPROVED BY: 

DATE: 2-17-05

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC				BID # 2005-064		
BID DATE: FEBRUARY 2, 2005				DEPARTMENT: AVIATION		
			FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX	FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX (ALTERNATE BID)	INDUSTRIAL MAINTENANCE SPECIALISTS EL PASO, TX	MEDLEY MATERIAL HANDLING COMPANY EL PASO, TX
ITEM	EST. QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O5.		SPARE SET OF FORKS	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$450.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$580.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$340.00
O6.		BATTERY ROLLER TRAY	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$480.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/> STD - N/C	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$450.00
O7. PLEASE LIST, ON A SEPARATE ATTACHMENT, OTHER DEALER OPTIONS THAT MAY BE AVAILABLE TO THE CITY THOUGH NOT SPECIFICALLY LISTED IN THIS BID.						
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:						

APPROVED BY: 

DATE: 2-17-05

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC

BID # 2005-064

BID DATE: FEBRUARY 2, 2005

DEPARTMENT: AVIATION

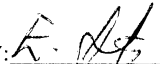
	FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX	FMH MATERIAL HANDLING SOLUTIONS EL PASO, TX (ALTERNATE BID)	INDUSTRIAL MAINTENANCE SPECIALISTS EL PASO, TX	MEDLEY MATERIAL HANDLING COMPANY EL PASO, TX
A. THREE (3) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. SIX (6) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. TEN (10) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS		NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	14 - 16 WEEKS		11 WEEKS	70 CONSECUTIVE DAYS
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.</p>				

APPROVED BY: 

DATE: 2-17-05

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC				BID # 2005-064	
BID DATE: FEBRUARY 2, 2005				DEPARTMENT: AVIATION	
			PERMIAN MACHINERY MOVERS INC. EL PASO, TX	PERMIAN MACHINERY MOVERS INC. EL PASO, TX (ALTERNATE BID)	
ITEM	EST. QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
1.	1 EACH	FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC (AT 24 INCH LOAD CENTER/36-VOLT)	\$29,832.00	\$32,672.00	
MANUFACTURER			PRIME MOVER	PRME MOVER	
YEAR/MAKE			2005	2005	
MODEL NUMBER			CRX 40	CRX 40	
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDING)					
O1. EXTENDED WARRANTY FOR 3 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$1,244.96	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$1,244.96	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>
O2. EXTENDED WARRANTY FOR 5 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$2,287.90	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$2,287.90	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>
O3. PREVENTIVE MAINTENANCE SERVICES FOR 3 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$1,800.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$1,800.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>
O4. PREVENTIVE MAINTENANCE SERVICES FOR 5 YEARS			DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$3,000.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$3,000.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>

APPROVED BY: 

DATE: 2-17-05

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC

BID # 2005-064

BID DATE: FEBRUARY 2, 2005

DEPARTMENT: AVIATION

			PERMIAN MACHINERY MOVERS INC. EL PASO, TX	PERMIAN MACHINERY MOVERS INC. EL PASO, TX (ALTERNATE BID)		
ITEM	EST. QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
O5.		SPARE SET OF FORKS	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$450.00	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> \$450.00	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>
O6.		BATTERY ROLLER TRAY	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> NOT AVAILABLE	DEDUCT <input type="checkbox"/> OR ADD <input checked="" type="checkbox"/> NOT AVAILABLE	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>	DEDUCT <input type="checkbox"/> OR ADD <input type="checkbox"/>
O7. PLEASE LIST, ON A SEPARATE ATTACHMENT, OTHER DEALER OPTIONS THAT MAY BE AVAILABLE TO THE CITY THOUGH NOT SPECIFICALLY LISTED IN THIS BID.						
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:						

APPROVED BY: 

DATE: 2-17-05

CITY OF EL PASO BID TABULATION

BID ITEM: FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC

BID # 2005-064

BID DATE: FEBRUARY 2, 2005

DEPARTMENT: AVIATION

	PERMIAN MACHINERY MOVERS INC. EL PASO, TX	PERMIAN MACHINERY MOVERS INC. EL PASO, TX (ALTERNATE BID)		
A. THREE (3) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. SIX (6) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. TEN (10) MONTHS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS		
BIDDER'S PROMISED DELIVERY:	60 DAYS	60 DAYS		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED: 15	BIDS RECEIVED: 6	BIDS LOCAL: 12	NO BID: 2	

APPROVED BY: 

DATE: 2-17-05

2005-064 FORKLIFT, MULTI TIRE, STAND UP, ELECTRIC - AVIATION DEPARTMENT

FMH MATERIAL HANDLING
ATTN FRED RODRIGUEZ
1054 HAWKINS BLVD
EL PASO TX 79915

MEDLEY MATERIAL HANDLING INC
11640 ROJAS DR
EL PASO TX 79936

TOYOTALIFT OF EL PASO INC
ATTN BOB WILSON
12305 ROJAS DR
EL PASO TX 79927

STEWART & STEVENSON
1213 N ZARAGOSA RD
EL PASO, TX 79907

ATTN: JEFF DEMAS
MEDLEY MATERIAL HANDLING
11640 ROJAS DRIVE
EL PASO, TX 79936-6905

INDUSTRIAL MAINTENANCE SPECIALISTS
ATTN THOMAS L. KENNEL
11410 CEDAR OAK DR
EL PASO TX 79936

RUST TRACTOR CO
10501 DYER ST
EL PASO TX 79924

UNITED RENTALS
8280 GATEWAY EAST
EL PASO, TX 79907

ATTN: MARICARMEN VENTURA
FRONTERA RADIATORS & PARTS INC.
123 CHELSEA STREET
EL PASO, TX 79905

FIESTA AUTO SALVAGE
13300 MONTANA AVENUE
EL PASO, TX 79938

MAT. HANDLING SOLUTIONS (HUB)
ATTN BARBARA HAWKINS
2305 BLALOCK DRIVE
AUSTIN, TX 78758

SIERRA MACHINERY (HUB)
ATTN MARIA TERAN
939 HAWKINS BLVD
EL PASO TX 79915

PERMIAN MACHINERY MOVERS, INC
9270 GATEWAY EAST BLVD
EL PASO, TX 79907

ATTN: LAURIE MELNICK
PRIME VENDOR, INC.
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

ATTN: BILL ROWAN
SUNBELT INDUSTRIAL TRUCKS
1617 TERRE COLONY COURT
DALLAS, TX 75212

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901